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Success story

My journey to the movie

Touchpoint tracking for gaining consumer insights in real time

The touchpoint tracking ACTIVE TOUCH! from S&L Medienproduktion collects data about consumers' contacts with movies via mQuest[®] and thus monitors the impact of marketing campaigns – both online and offline – almost in real time. It enables a short-term and target-oriented adjustment of ongoing marketing activities. In the long term, this method helps to iden-

Deployed product: mQuest®

Instant touchpoint collection in the moment of contact

Real-time analysis

Services



Provision of software



Support



questionnaires



Hosting

tify trends as well as to uncover a changing consumer information behavior.

Each time a participant came into contact with a current movie, mQuest[®] was used to fill in a brief questionnaire with up to six questions. Timely reports provide film distributors with valuable insights into running campaigns.

3 month duration, 250 participants per month

More than 30,000 registered contacts

Independent completion by the participants of the study



mQuest[®] was a central component of ACTIVE TOUCH! For the first time, film distributors were able to monitor the effects of their marketing activities in the moment of truth in order to adjust ongoing campaigns at short notice.

Gaby Hardt-Voß Head of Market Research, S&L Medienproduktion GmbH

Further information about the customer: www.slmedien.de

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www.mQuest.de

cluetec GmbH · Wilhelm-Schickard-Straße 9 · 76131 Karlsruhe · Germany · Phone +49 721 83179-0 · www.mQuest.eu · info@mQuest.eu © 2020 cluetec GmbH. All rights reserved. mQuest is a registered trademark of cluetec GmbH. All brands are trademarks of their respective owners. Printed in Germany.